



Axpo Analyst Conference First half of 2023/24

Baden, 29 May 2024



Key messages



Good results in a normalised environment, below exceptional prior year



Positive contributions to earnings from all areas of the business



Lower market volatility reduced earnings potential in Trading & Sales



High availability of power plants allowed for higher production



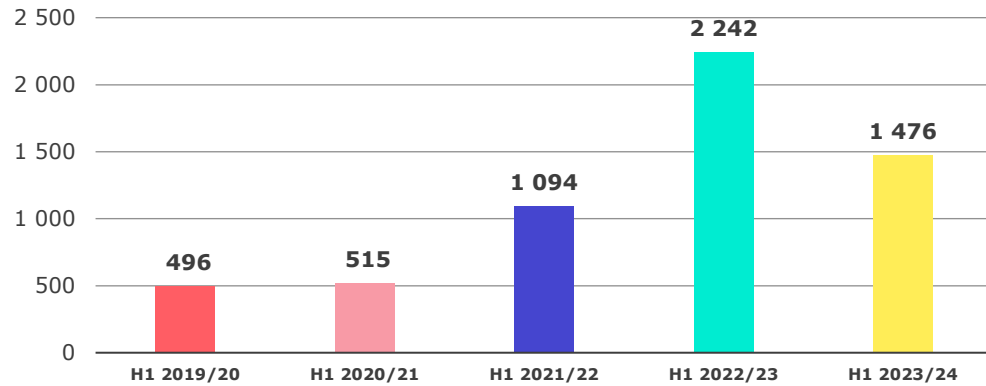
Equity further strengthened - net finance position positive – financial flexibility enhanced



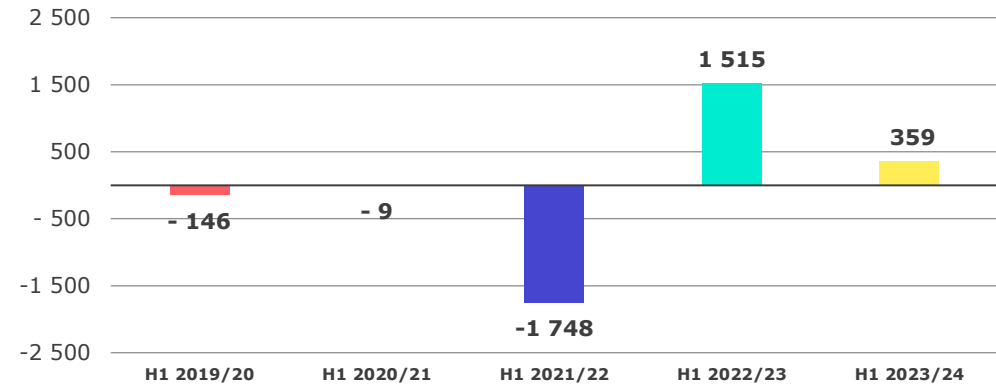
Diversified business model proves itself

5 years development

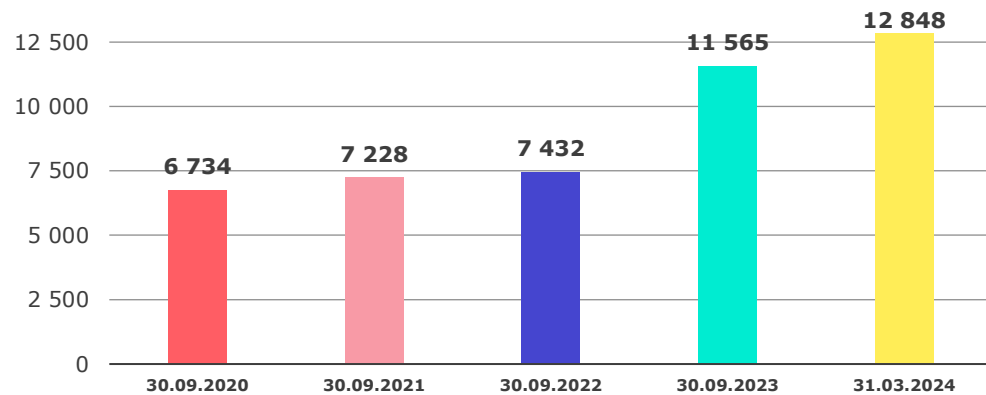
Adjusted EBIT
in CHF million



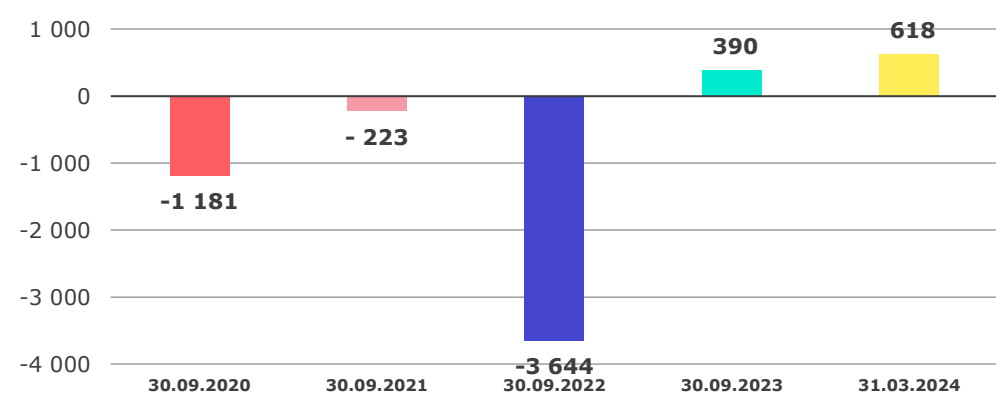
Operating cash flow
in CHF million



Equity
in CHF million



Net debt
in CHF million



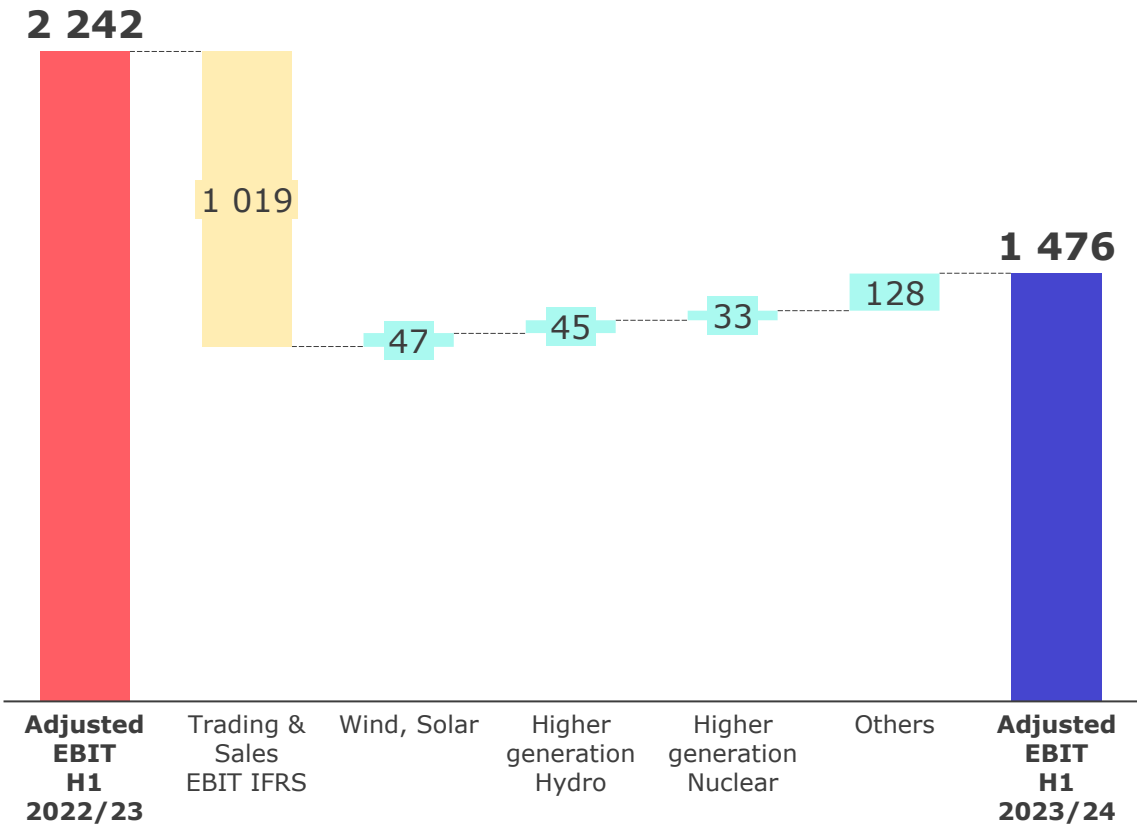
Good results in a normalised environment, below exceptional prior year period

in CHF million

	H1 2023/24	vs. previous year	
Adjusted EBIT	1 476	-766	<ul style="list-style-type: none"> • Higher power generation • Reduced earnings potential due to lower market volatility
EBIT	1 297	-2 557	<ul style="list-style-type: none"> • Positive performance STENFO +10.2% • Negative impact from hedging of Swiss generation (accounting mismatch)
Result for the period	1 221	-1 993	<ul style="list-style-type: none"> • Supported by capital market development
Free cash flow	225	-1 097	<ul style="list-style-type: none"> • Further reflows from collaterals
Equity	12 848	+1 283	<ul style="list-style-type: none"> • Substantial increase compared to 30.9.2023
Net debt	618	+228	<ul style="list-style-type: none"> • Further improvement compared to 30.9.2023

Adjusted EBIT below exceptional prior year

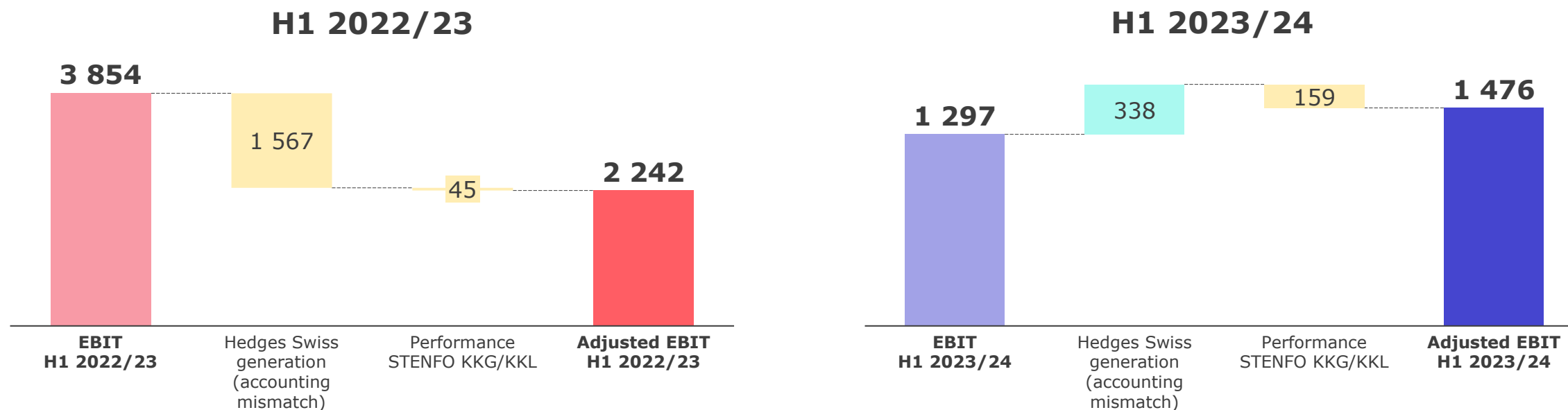
in CHF million



- Lower results in Trading & Sales due to further normalisation of market volatility and power prices
- Higher generation from hydro, nuclear and renewable power plants
- Wind plants sold in France

Adjusted EBIT vs. reported EBIT

in CHF million

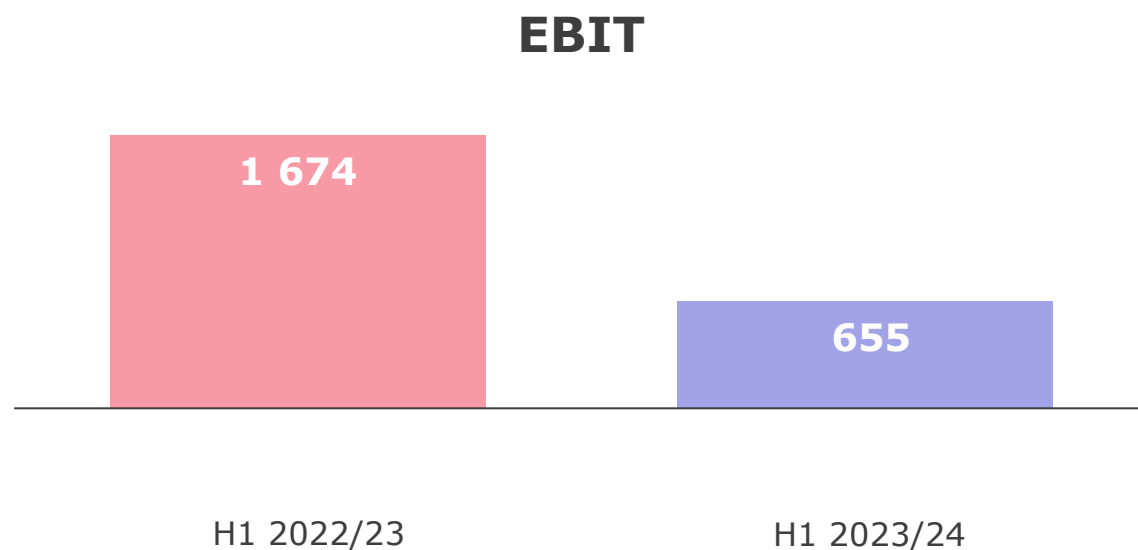


- Positive impact from hedging Swiss generation (accounting mismatch - unrealized)
- Positive performance STENFO +3.9%

- Negative impact from hedging Swiss generation (accounting mismatch - unrealized)
- Positive performance STENFO +10.2%

EBIT by segment Trading & Sales

in CHF million



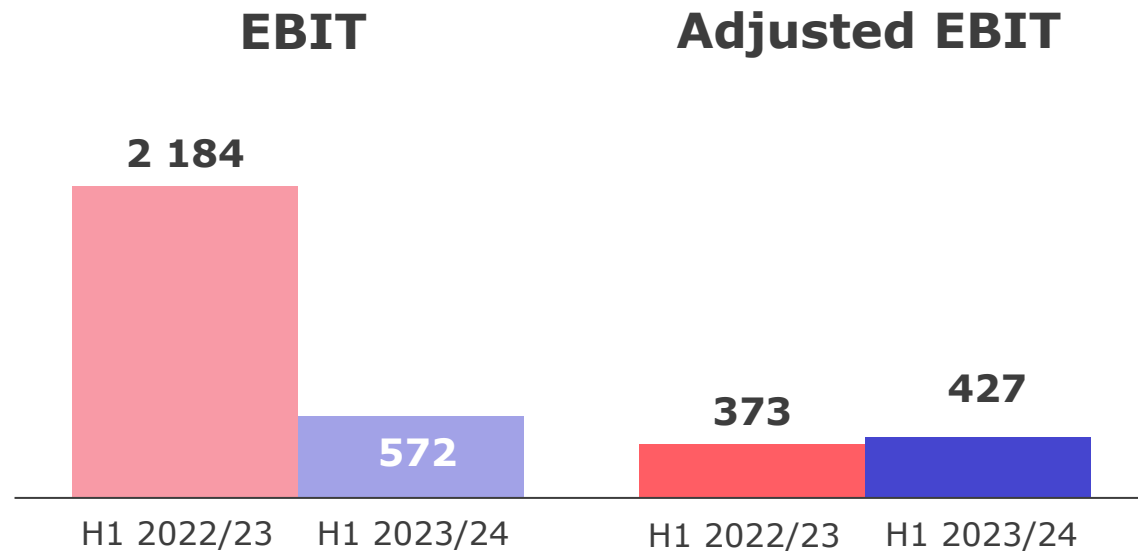
- Significant lower market volatility compared to prior year
- Continuous high demand for tailor made energy solutions
- Further reduction of risk metrics

in CHF million

	H1 2022/23	H1 2023/24
Gross margin asset-backed trading	667	171
Gross margin origination	1 247	649
Gross margin proprietary trading	304	205
Gross margin	2 218	1 025
Operating expenses	- 351	- 290
EBIT in Performance View	1 867	735
Hedging effects / other reconciliation items	- 193	- 80
EBIT IFRS	1 674	655

EBIT by segment Generation & Distribution

in CHF million

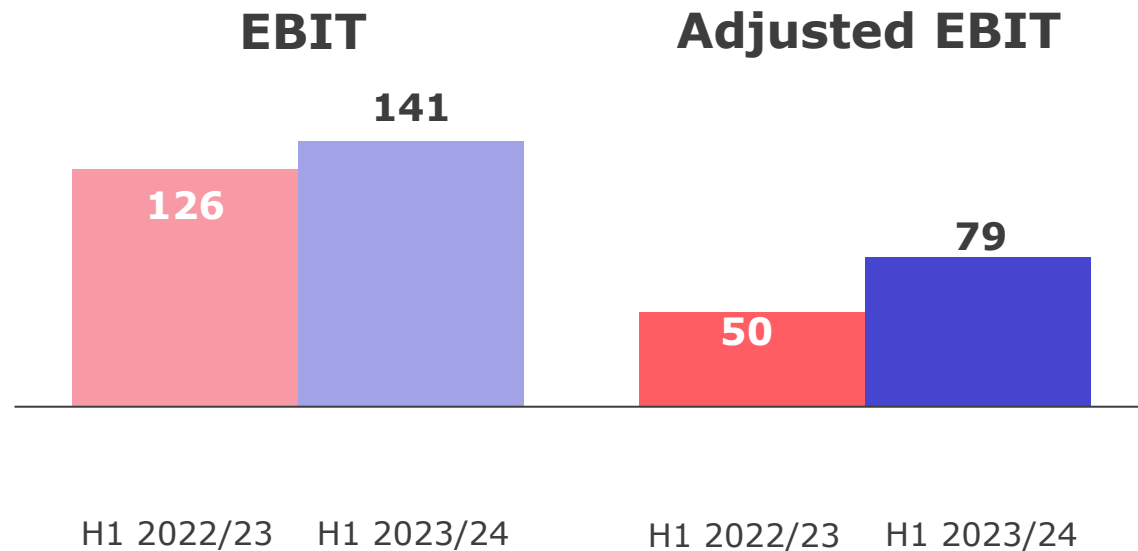


- Higher generation from hydro and nuclear power plants
- Sale of three wind plants in France
- Positive impact from hedging of Swiss generation (accounting mismatch - unrealized) and positive impact from STENFO

Adjusted EBIT excluding the higher/lower STENFO return and temporary shifts in income from hedging power generation

EBIT by segment CKW

in CHF million



- Higher generation from nuclear and hydro power plants
- Positive impact from hedging of Swiss generation (accounting mismatch - unrealized) and STENFO

Adjusted EBIT excluding the higher/lower STENFO return and temporary shifts in income from hedging power generation

Result for the period positively impacted by STENFO

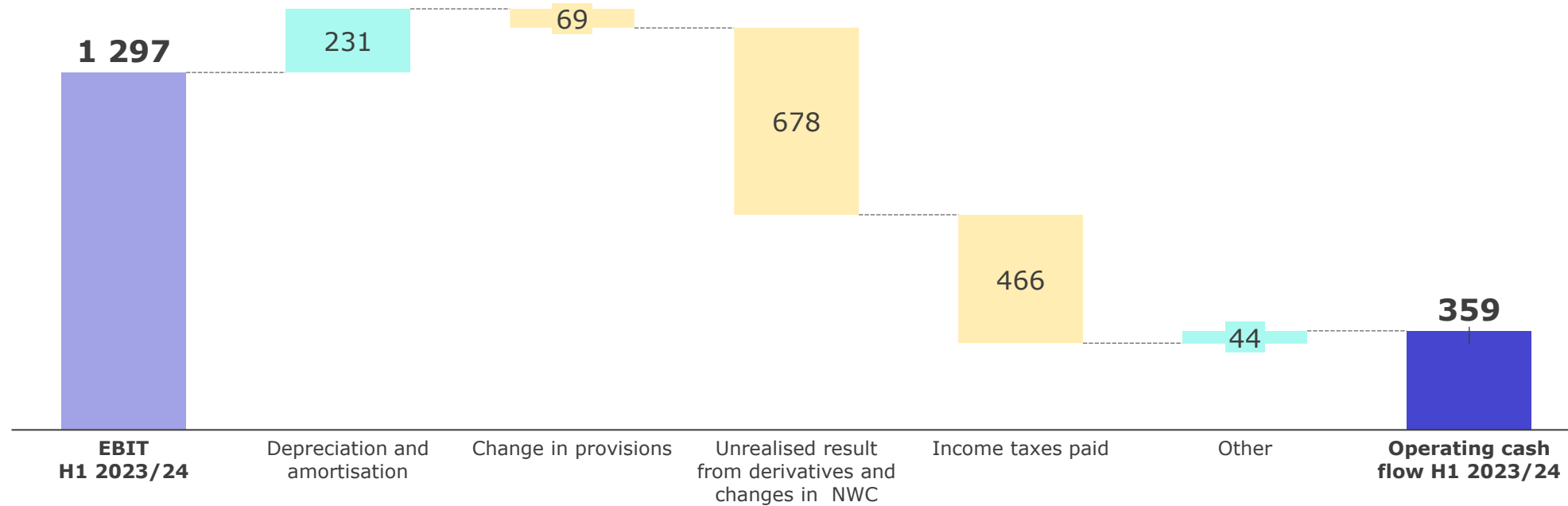
in CHF million

	H1 2022/23	H1 2023/24
EBIT	3 854	1 297
Net interest result	-76	+4
Performance STENFO	+102	+271
Net FX-result	+114	+46
Other financial result	-44	-79
Income tax expense	-736	-318
Result for the period	3 214	1 221

- Financial market performance drives positive STENFO impact (additional EBIT impact of CHF +159 million)
- Exchange rate gains on monetary items (strengthening of EUR vs. CHF)
- Income tax rate of 21%

Solid operating cash flow

in CHF million



- Reflow of collaterals in connection with the hedging of Swiss generation
- Substantial income taxes paid

Continuous investments

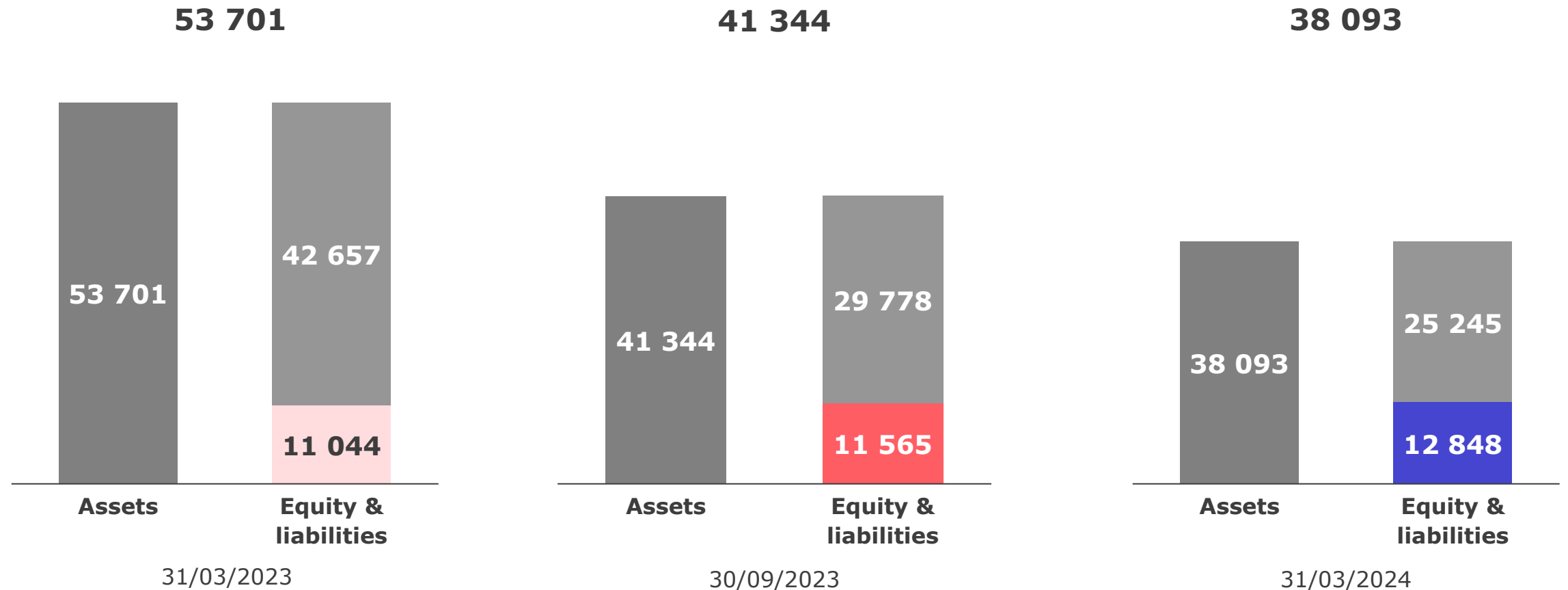
in CHF million

	H1 2022/23	H1 2023/24
Hydro	24	21
Nuclear	22	39
Distribution	50	51
Renewables	87	67
Other effects	20	25
Gross investments	203	203
Divestments other	-11	-69
Net investments	192	134

- Gross investments of CHF 203 million, of which
 - CHF 123 million in Switzerland
 - CHF 80 million international
- Continuous investments and divestments in renewables (asset light model)

Equity increase to CHF 13 billion

in CHF million



Improving net financial position

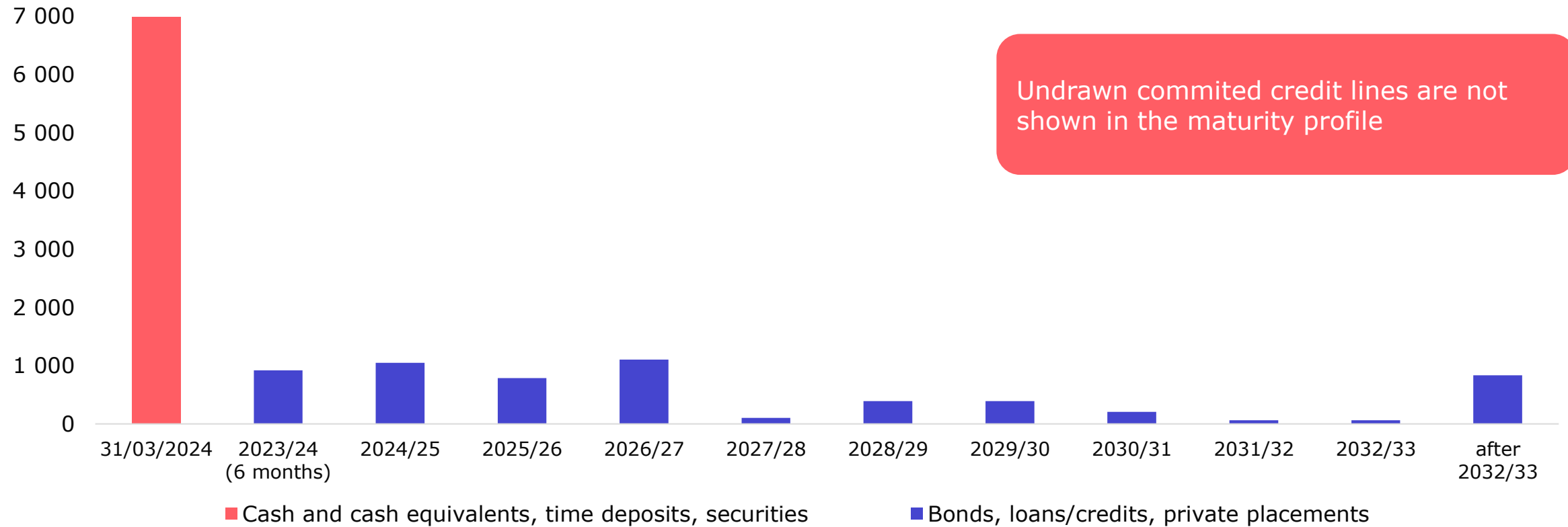
in CHF million

	30/09/2023	31/03/2024
Current financial liabilities	-2 535	-2 002
Non-current financial liabilities	-4 616	-4 368
Total eligible debt	-7 151	-6 370
Cash and cash equivalents	7 394	6 837
Time deposits	0	0
Financial assets	148	150
Total liquidity	7 542	6 987
Net financial position	390	618

- Reduction of gross debt position
- Further improvement of financial position
- New syndicated credit lines with banks of EUR 7 billion

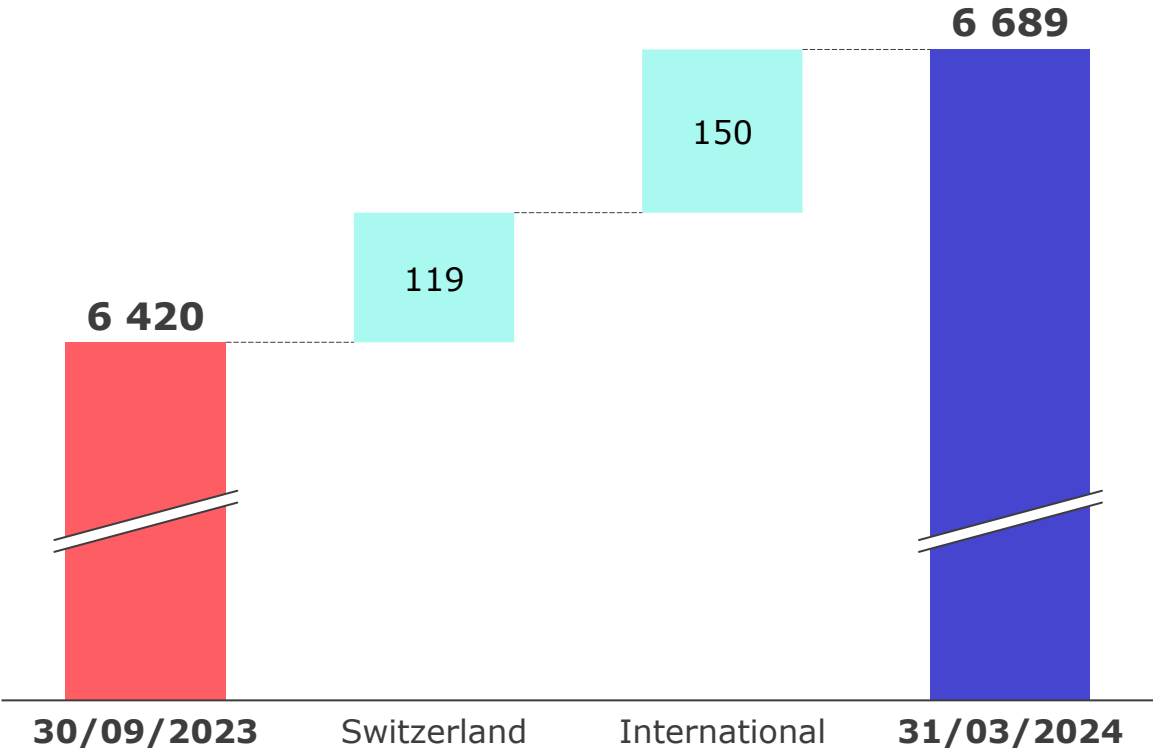
Maturity profile of bonds and loans

in CHF million



Growth in strategic areas

in full-time equivalents (FTE)



- Growth in Switzerland driven by building technologies and digitalisation
- Growth in wind and solar international
- Trading & Sales with growth in international origination

Diversified strategy again pays off



Energy supply



We contribute significantly to a secure energy supply system

Regions →  



Renewable energies



We advance the energy transition and build renewables




Regions →  



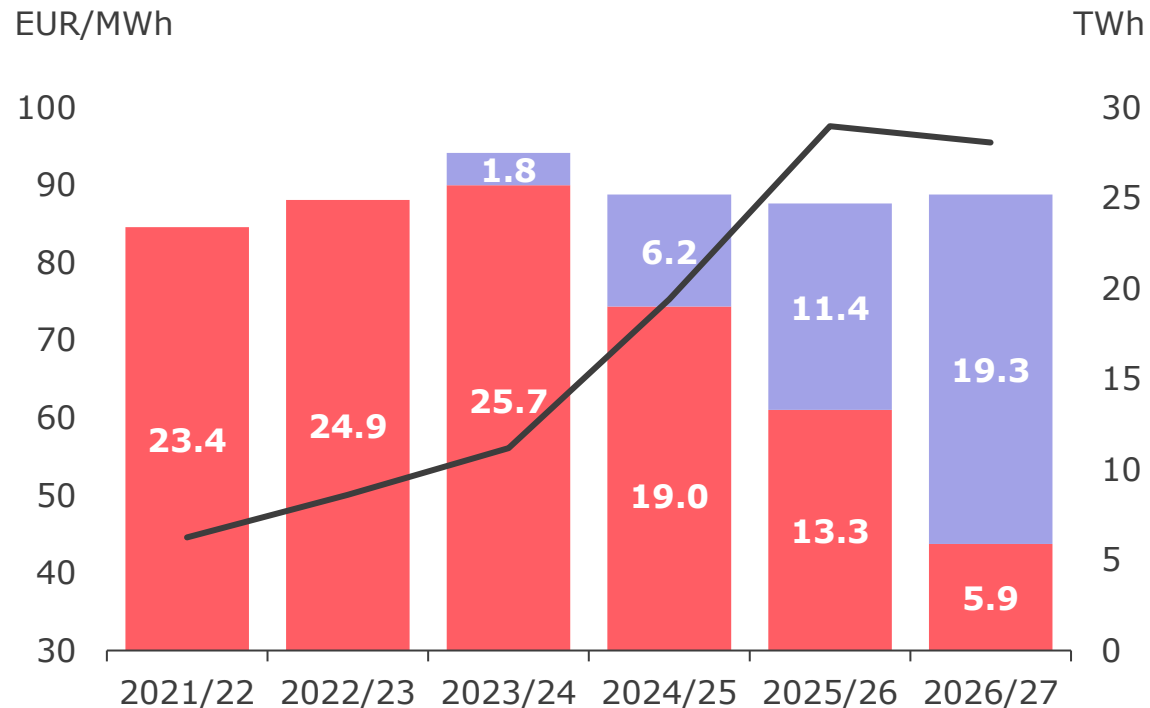
Customer and trading business



We grow the customer business with energy trading solutions

Regions →   

Status hedged position Swiss generation



- Total volume of 51 TWh was hedged as of 31 March 2024 (30.9.2023: 52 TWh)
- Hedged prices between 56 EUR/MWh in 2023/24 and 96 EUR/MWh in 2026/27
- Axpo will benefit from higher prices from 2024/25 onwards

■ Open position at planned production volume (TWh)
■ Hedged position baseload (TWh)

Outlook



Weaker second half of the year to be expected due to seasonality



Higher electricity prices will have a positive impact on results from financial year 2024/25



Axpo will further expand its leading position as an international energy company

axpo



Switzerland's largest energy producer

- More than 7,000 employees, active in over 30 countries in Europe, North America and Asia
- 33 Twh electricity production
- Broad portfolio consisting of nuclear power, hydropower, solar power, wind power, biomass and gas
- Covers 40% of demand in Switzerland, more than 100 power stations and 2,200 km of grids
- Manages a renewable energy portfolio of 99 TWh
- One of the world's best energy and commodities dealers in the Energy Risk Commodity Rankings 2024