

Media Release

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Axpo Polska signs long-term natural gas deal with Wienerberger in Poland

Axpo is expanding its business activities in Central Eastern Europe: The company's Warsaw-based subsidiary signed a long-term contract with Wienerberger Polska – part of Wienerberger Group, the world's largest producer of bricks. Under the agreement, Axpo Polska will supply natural gas to Wienerberger's Polish factories.

By signing the deal with Wienerberger Polska, Axpo Polska has won another key customer and further strengthened its position in the Polish gas market. Axpo Polska will be Wienerberger's long-term supplier of natural gas. The client will benefit from a flexible agreement under which prices are indexed to foreign natural gas markets with high liquidity.

Paweł Wierzbicki, Head Origination at Axpo Polska, commented: "Besides ramping up our business with the marketing of renewable energies in Poland, we are focused on expanding our share of the Polish natural gas market. The deal signed with Wienerberger is an important milestone for us and underpins our ability to provide large industrial customers with tailor-made and flexible solutions on a long-term basis".

The Wienerberger Group is a leading international provider of smart solutions for the entire building envelope and for infrastructure. As the world's largest producer of bricks, market leader in clay roof tiles in Europe and concrete pavers in Eastern Europe, the company is one of the leading suppliers in Europe. 12 of its total of over 200 production sites are located in Poland.

Bernard Płochowski, Head of Procurement, Wienerberger Polska, said: "It's key for us to have a stable natural gas supply for our production sites in Poland. The contract with Axpo Polska is important in this regard. In addition, it opens the option of flexible gas contracting, which is key for us".

Katri Evdokimova, Energy Buyer, Wienerberger Group, added: „Gas is a volatile commodity and we value the security that comes with being able to hedge it years before delivery. We are always looking for reliable suppliers, industry leaders able to offer us tailor made solutions in line with our strategy. We are looking forward to managing and improving our gas portfolio in Poland with Axpo's help".

Axpo has been present in the Polish market for 20 years. Clients in Poland can benefit from tailor-made power purchase agreements (PPAs), as well as power and gas supply solutions based on structured long term contracts. In the past 6 years, Axpo has also expanded its client portfolio to small and medium sized businesses (SME) and now provides services for 15.000 of these companies in the country.

About Axpo:

Axpo is Switzerland's largest producer of renewable energy and an international leader in energy trading and the marketing of solar and wind power. 5,000 employees combine experience and expertise with a passion for innovation. Axpo develops innovative energy solutions for its customers based on state-of-the-art technologies in 40 countries in Europe, North America and Asia.

Additional information

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