

Press release

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New Axpo and Sokołów energy deal extends long standing partnership in Poland

Axpo in Poland and the Sokołów Group, one of the largest meat producers in Central and Eastern Europe, have further extended their long-standing relationship with the signing of an agreement to sale approximately 150 GWh of electricity a year to the industry-leader's production plants and retail outlets in Poland, it was announced today.

Under the latest agreement Axpo, a Sokołów energy partner since 2016, will provide power for the company's eight modern plants located in Sokołów Podlaski, Koło, Robakowo, Dębica, Czyżew, Jarosław, Tarnów, and Osie, as well as to around 200 Sokołów retail outlets across the country.

Axpo's cooperation with the Sokołów Group goes beyond energy sales, however. On its partner's behalf, Axpo communicates with electricity distribution system operators to enable its partner to flexibly add or disconnect retail outlets and commercial facilities as required. Axpo also provides vital data that facilitates the invoicing process, monitors energy prices, and tracks market changes for its client.

Mateusz Marczewski, Head of Origination and Member of the Management Board at Axpo in Poland emphasized: "Our collaboration with the Sokołów Group, built on mutual trust and open communication, is extremely valuable to us. By jointly understanding the dynamically changing market realities and the factors influencing energy price fluctuations, our partner actively seeks new solutions. This approach enables us to develop flexible pricing mechanisms tailored to market conditions, even during the term of the contract. This ensures alignment with the Sokołów Group's procurement strategy and its current energy needs."

Jacek Wargacki, Director of Technical Service and Investments at Sokołów said: "Our cooperation with Axpo is a true example of a partnership-based business relationship, in which we can openly discuss both opportunities and challenges. Over the years, this approach has yielded tangible business and financial benefits. One of the main challenges in contracts with companies like ours is the large number of consumption points and their dispersed locations. This makes the direct and ongoing contact provided by Axpo all the more important. We can rely on our dedicated account manager, with whom we regularly discuss our evolving needs and operational matters."

About Axpo

Axpo is driven by a single purpose – to enable a sustainable future through innovative energy solutions. Axpo is Switzerland's largest producer of energy and an international leader in energy trading and the marketing of solar and wind power. Axpo combines the experience and expertise of more than 7,000 employees who are driven by a passion for innovation, collaboration and impactful change. Using cutting-edge technologies, Axpo innovates to meet the evolving needs of its customers in over 30 countries across Europe, North America and Asia.

About Sokołów

SOKOŁÓW S.A. is one of the largest meat producers in Central and Eastern Europe and one of the industry leaders in Poland. It has been setting standards in the meat processing industry for years and is a precursor of change. The Sokołów Group employs approximately 9,000 people. The company's main office is located in Sokołów Podlaski. The Group consists of 8 modern production plants located in: Sokołów Podlaski, Koło, Robakowo, Dębica, Czyżew, Jarosław, Tarnów and Osie, as well as 4 subsidiary companies: Sokołów Logistyka, Sokołów Service, Agro Sokołów and Sokołów-Net.

Further information

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